MICHIGAN REALTORS®

Residential Sales Statistics May 2013

| | 2013 | 2012 | 13-12 | 2013 | 2012 | 13-12 | 2013 | 2012 | 13-12 | 2013 | 2012 | 13-12 |
|--|----------------|----------------|--------------------|-----------------------|------------------------|------------------|--------------|--------------|--------------------|------------------------|------------------------|-------------------|
| Local Association | YTD # Sales | YTD # Sales | YTD % | YTD Avg Price | YTD Avg Price | YTD % | May Sales | May Sales | % Change | May Avg Price | May Avg Price | % |
| Ann Arbor Area Board of REALTORS® | | | Change | | | Change 19.34% | | | | | | Change 19.77% |
| | 1,077 | 1,139 | -5.44% 2.70% | \$245,549 | \$205,760 \$144,915 | 19.34% 29.56% | 260 56 | 298 48 | -12.75% 16.67% | \$246,305 \$221,175 | \$205,650 \$164,998 | 19.77% 34.05% |
| Antrim Charlevoix Kalkaska Association of REALTORS® | 228 602 | 222 513 | 17.35% | \$187,747 \$78,786 | \$144,915 | 7.82% | | 113 | 7.96% | | | 26.87% |
| Battle Creek Area Association of REALTORS® | | | | | | | 122 | | | \$93,462 | \$73,670 | 9.27% |
| Bay County REALTOR® Association Branch County Association of REALTORS® | 483 171 | 552 200 | -12.50% -14.50% | \$67,470 \$89,834 | \$68,464 \$77,606 | -1.45% 15.76% | 122 39 | 125 42 | -2.40% -7.14% | \$72,122 \$104,853 | \$66,005 \$93,894 | 9.27% 11.67% |
| | 395 | 354 | | | \$77,000 | 4.89% | 93 | 42 91 | 2.20% | | \$93,894 \$89,821 | 21.53% |
| Central Michigan Association of REALTORS® | 271 | 273 | 11.58% | \$92,697 | | | | | | \$109,163 | | 46.20% |
| Clare-Gladwin Board of REALTORS® Detroit Board of REALTORS® | 2,579 | 2,608 | -0.73% -1.11% | \$67,682 \$18,524 | \$58,932 \$14,952 | 14.85% 23.89% | 73 522 | 66 547 | 10.61% -4.57% | \$76,657 \$20,110 | \$52,433 \$15,180 | 32.48% |
| | 456 | 732 | | | \$14,952 \$74,873 | 23.89% | 120 | 158 | -4.57% -24.05% | | \$15,180 | 43.00% |
| Down River Association of REALTORS® | | | -37.70% -14.62% | \$97,153 \$95,999 | \$74,873 \$78,025 | 29.76% | | 42 | -24.05% -11.90% | \$115,578 | \$83,308 | 39.49% |
| Eastern U.P. Board of REALTORS® Emmet Association of REALTORS® | 146 261 | 171 221 | -14.62% 18.10% | \$95,999 | \$78,025 \$214,583 | 23.04% | 37 78 | 42 56 | 39.29% | \$116,205 \$235,422 | \$83,308 | 39.49% -22.49% |
| | 2,288 | 2,505 | -8.66% | \$258,922 | \$214,583 \$71,452 | 13.69% | 524 | 538 | -2.60% | \$235,422 | \$303,747 | -22.49% 18.99% |
| Genesee County | | | | | | | | | | | | |
| Grand Rapids Association of REALTORS® | 5,508 | 5,070 | 8.64% | \$148,962 | \$126,970 | 17.32% | 1,343 | 1211 | 10.90% | \$158,446 | \$136,917 | 15.72% |
| Greater Kalamazoo Association of REALTORS® | 1,701 | 1,396 | 21.85% | \$141,169 | \$128,718 | 9.67% | 444 | 363 | 22.31% | \$151,441 | \$129,810 | 16.66% |
| Greater Lansing Association of REALTORS® | 2,450 | 2,396 | 2.25% | \$108,511 | \$97,156 | 11.69% | 563 | 631 | -10.78% | \$117,982 | \$105,212 | 12.14% |
| Greater Shiawassee Association of REALTORS® | 146 | 210 | -30.48% | \$75,707 | \$64,108 | 18.09% | 29 | 36 | -19.44% | \$78,281 | \$67,220 | 16.45% |
| Greater Wayne County | 6,255 | 6,278 | -0.37% | \$111,328 | \$88,076 | 26.40% | 1,494 | 1490 | 0.27% | \$126,733 | \$98,554 | 28.59% |
| Hillsdale County Board of REALTORS® | 168 | 143 | 17.48% | \$98,503 | \$69,773 | 41.18% | 52 | 34 | 52.94% | \$107,094 | \$99,889 | 7.21% |
| Huron County | 42 | 47 | -10.64% | \$98,787 | \$82,392 | 19.90% | 11 | 10 | 10.00% | \$120,818 | \$116,203 | 3.97% |
| Jackson Area Association of REALTORS® | 829 | 818 | 1.34% | \$97,209 | \$86,697 | 12.12% | 209 | 188 | 11.17% | \$118,212 | \$93,456 | 26.49% |
| Lapeer County | 395 | 386 | 2.33% | \$123,636 | \$109,564 | 12.84% | 94 | 90 | 4.44% | \$121,521 | \$109,360 | 11.12% |
| Lenawee County Association of REALTORS® | 403 | 416 | -3.13% | \$99,791 | \$84,068 | 18.70% | 98 | 118 | -16.95% | \$117,398 | \$99,895 | 17.52% |
| Livingston County | 1,094 | 961 | 13.84% | \$186,445 | \$165,165 | 12.88% | 256 | 240 | 6.67% | \$204,261 | \$164,955 | 23.83% |
| Oakland County | 7,053 | 6,914 | 2.01% | \$195,846 | \$159,605 | 22.71% | 1,732 | 1717 | 0.87% | \$217,038 | \$181,814 | 19.37% |
| Macomb County | 4,684 | 4,563 | 2.65% | \$113,712 | \$93,635 | 21.44% | 1,115 | 1070 | 4.21% | \$126,712 | \$99,228 | 27.70% |
| Mason-Oceana-Manistee Board of REALTORS® | 322 | 340 | -5.29% | \$108,236 | \$119,648 | -9.54% | 101 | 90 | 12.22% | \$121,382 | \$135,173 | -10.20% |
| Midland Board of REALTORS® | 331 | 345 | -4.06% | \$141,808 | \$130,717 | 8.48% | 88 | 105 | -16.19% | \$141,930 | \$148,731 | -4.57% |
| Monroe County Association of REALTORS® | 553 | 479 | 15.45% | \$122,922 | \$119,618 | 2.76% | 140 | 145 | -3.45% | \$131,871 | \$127,510 | 3.42% |
| Montcalm County Association of REALTORS | 47 | 44 | 6.82% | \$97,496 | \$84,710 | 15.09% | 13 | 14 | -7.14% | \$95,708 | \$76,507 | 25.10% |
| Northeastern Michigan Board of REALTORS® | 235 | 237 | -0.84% | \$71,153 | \$76,713 | -7.25% | 73 | 53 | 37.74% | \$89,869 | \$82,056 | 9.52% |
| Paul Bunyan Board of REALTORS® | 532 | 542 | -1.85% | \$81,684 | \$73,876 | 10.57% | 135 | 136 | -0.74% | \$88,405 | \$85,364 | 3.56% |
| Saginaw Board of REALTORS® | 815 | 805 | 1.24% | \$77,476 | \$72,576 | 6.75% | 200 | 177 | 12.99% | \$90,617 | \$86,907 | 4.27% |
| Sanilac County | 72 | 68 | 5.88% | \$68,488 | \$55,838 | 22.66% | 10 | 23 | -56.52% | \$57,200 | \$59,256 | -3.47% |
| Southwestern Michigan Association of REALTORS® | 1,083 | 1,080 | 0.28% | \$165,837 | \$147,584 | 12.37% | 314 | 287 | 9.41% | \$169,352 | \$159,051 | 6.48% |
| St. Clair County | 553 | 534 | 3.56% | \$110,190 | \$99,380 | 10.88% | 136 | 118 | 15.25% | \$116,183 | \$114,288 | 1.66% |
| St. Joseph County Association of REALTORS® | 209 | 234 | -10.68% | \$91,462 | \$82,511 | 10.85% | 40 | 52 | -23.08% | \$81,682 | \$92,854 | -12.03% |
| Traverse Area Association of REALTORS® | 1,005 | 884 | 13.69% | \$200,934 | \$185,600 | 8.26% | 300 | 236 | 27.12% | \$216,825 | \$195,260 | 11.04% |
| Tuscola County | 118 | 110 | 7.27% | \$70,416 | \$59,453 | 18.44% | 30 | 36 | -16.67% | \$82,866 | \$73,810 | 12.27% |
| Upper Peninsula Association of REALTORS® * | 714 | 679 | 5.15% | \$101,338 | \$97,012 | 4.46% | 196 | 176 | 11.36% | \$103,195 | \$101,962 | 1.21% |
| Water Wonderland Board of REALTORS® | 686 | 667 | 2.85% | \$92,917 | \$89,175 | 4.20% | 162 | 155 | 4.52% | \$108,015 | \$95,977 | 12.54% |
| West Central Association of REALTORS® | 493 | 455 | 8.35% | \$78,750 | \$79,711 | -1.21% | 128 | 104 | 23.08% | \$88,651 | \$79,138 | 12.02% |
| West Michigan Lakeshore Association of REALTORS® | 1,505 | 1,479 | 1.76% | \$145,206 | \$133,197 | 9.02% | 408 | 374 | 9.09% | \$152,319 | \$133,368 | 14.21% |
| TOTALS | 48,958 | 48,070 | 1.85% | \$114,465 | \$100,816 | 13.54% | 11,960 | 11,603 | 3.08% | \$123,946 | \$110,884 | 11.78% |

^{*}Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula